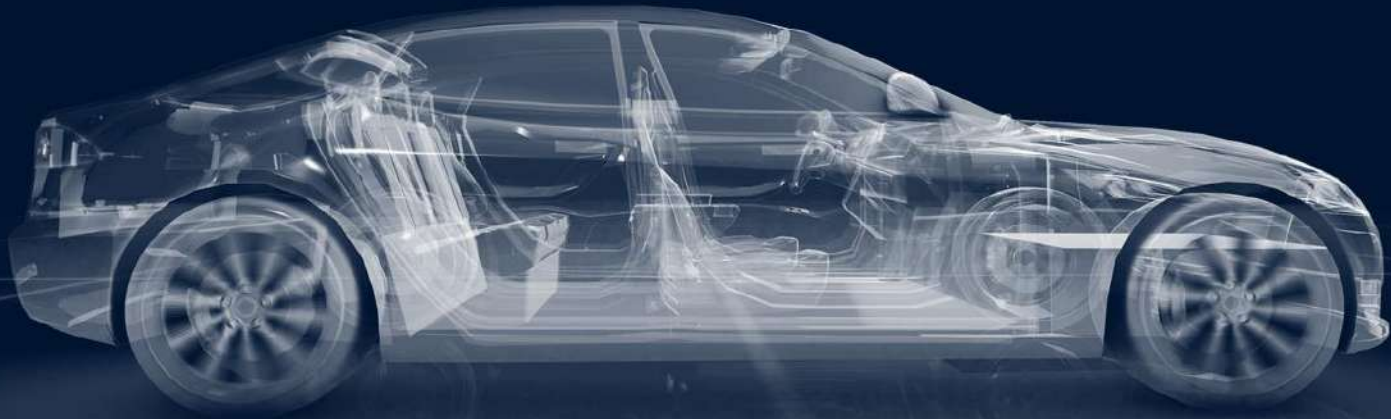


BIP AutoObserver

Analysis of new car registrations

August 2022



Executive Summary

Analysis of new car registrations in Europe & Italy – August 2022



Europe*

+3,4%

Top Countries by growth of new registrations: 22 countries grew in August 2022 compared to August 2021, the highest rates for Portugal (+42,4%), Greece (+39,7%) and Ireland (36,4%). On a YTD base only Iceland (+37,5%), Bulgaria (+12,9%), Romania (+5,8%), Latvia (+4,6%) and Cyprus (+4,1%) increased

Top 3 Countries by market share: Germany 22,8% (+0,5 p.p.), United Kingdom 13,6% (+0,2 p.p.) and France 13,4% (-0,3 p.p.) in August 2022 YTD compared to August 2021 YTD

Brands: among the Top 15 by volume, Peugeot (+23,1%), Citroen (+20,9%) and Mercedes-Benz (+18,6%) pointed out the highest growth (August 2022 vs August 2021). Considering YTD data only Dacia (+17,3%), Kia (+12,4%) and Hyundai (+5,2%) recorded an increase

Premium brands:** Mercedes-Benz (+18,6%) and Audi (+3,0%) increased in August 2022 compared to August 2021, while BMW (-1,4%) decreased. All 3 brands dropped on a YTD base



Italy

+9,9%

Areas monthly results: North-East +10,9%, North-West +20,0%, Center +12,3%, South -9,7% and Islands -6,9%, comparing August 2022 with August 2021

Customer segments: Retail -8,6%, Fleet +65,2% and Business +28,3% August 2022 vs August 2021. Business segment reversed the negative trend of July 2022 (-9,4%)

Brands: among the Top 15 by volume Dacia increased its volumes both YTD (+19,5%) and in August 2022 (+16,8%); Citroen grew in August by +93,02%, a big boost compared to the increase of July 2022 (+49,77%).

Premium brands:** Audi and Mercedes-Benz grew in August 2022 compared to August 2021 (+41,2% and +36,5% respectively). On a YTD base BMW, Audi and Mercedes-Benz decreased faster than the overall market



Source: ACEA; UNRAE

(*) EU (26 Countries) + EFTA Countries (Iceland, Norway, Switzerland) + UK

(**) Considering only Premium brands in the top 15 by volume



01. Europe

- | Market overview
- | New car registrations by brands

02. Italy


03. New car models launches in Italy

04. News on key industry trends

Europe | Market Overview

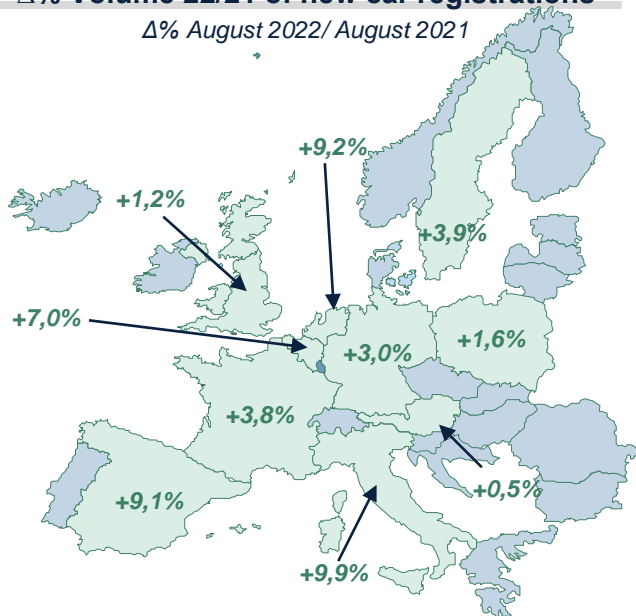
Top 10 European Markets* – August 2022

European Markets*
new car registrations

2021	724.582	+3,4%	
2022	748.961		

Δ% Volume 22/21 of new car registrations

Δ% August 2022/ August 2021



Number of EU new car registrations 2022

New car registration August 2022



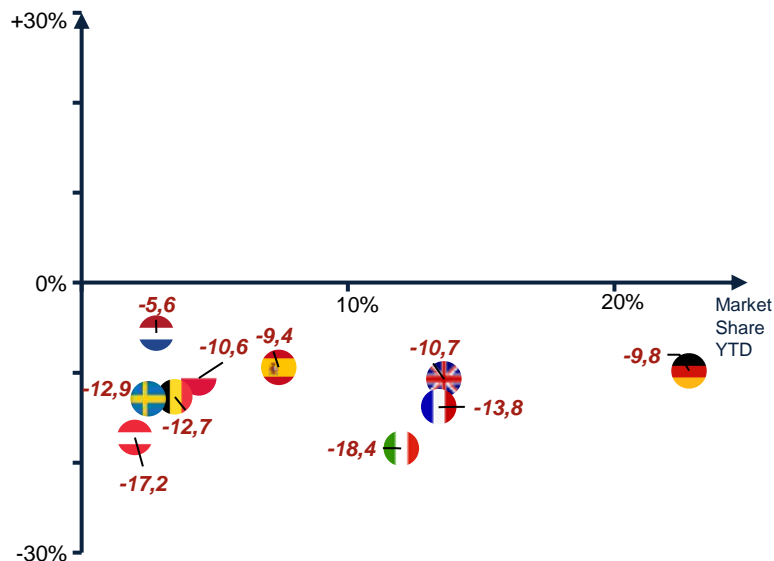
! Highlights

- **The overall European market (EU+UK+EFTA) increased**, from 724.582 registrations in August 2021 to 748.961 in August 2022 (+3,4%)
- **All the Top 10 European markets highlighted a growth.** The highest rates:
 - Italy (+9,9%)
 - Netherlands (+9,2%)
 - Spain (+9,1%)



Highlights - $\Delta\%$ Volume 22/21 & Market Share (MS)

$\Delta\%$ Volume
August 22/21



#	Country	MS August 2022 YTD	Δ VS 2021	Sales Volume August 2022 YTD
1	GER	22,8%	-9,8%	1.643.069
2	UK	13,6%	-10,7%	983.099
3	FRA	13,4%	-13,8%	970.930
4	ITA	12,0%	-18,4%	865.044
5	SPA	7,4%	-9,4%	533.042
6	POL	3,9%	-10,6%	280.861
7	BEL	3,5%	-12,7%	250.465
8	NET	2,8%	-5,6%	199.297
9	SWE	2,5%	-12,9%	182.592
10	AUS	2,0%	-17,2%	142.474

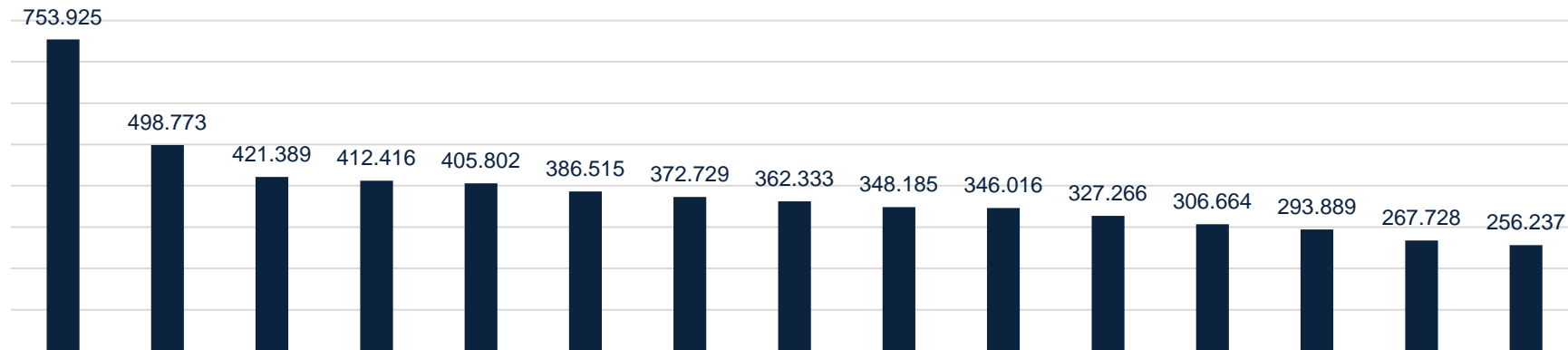
! Highlights

- From January to August 2022 **7.221.379 units** have been registered in the European passenger cars market with a **decrease** of -11,8% compared to the same period of 2021
- An **increase** has been registered only **for 5 out of 30 countries** (the highest for Iceland +37,5%), none of them among the top 10 markets, while the other **25 countries** decreased
- Among the top 10 markets Italy pointed out the worst rate (-18,4%)

Europe | New car registrations by brand



Top 15 – August 2022 YTD



Δ Vol. 22/21	-20,3%	-0,7%	-17,3%	-13,4%	-7,9%	-11,9%	+12,4%	-19,1%	+5,2%	-20,5%	-13,3%	+17,3%	-13,9%	-22,4%	-19,3%
MS '22	10,4%	6,9%	5,8%	5,7%	5,6%	5,4%	5,2%	5,0%	4,8%	4,8%	4,5%	4,2%	4,1%	3,7%	3,5%
Δ MS 22/21	-9,65%	+12,55%	-6,24%	-1,75%	+4,44%	-0,14%	+27,45%	-8,21%	+19,30%	-9,81%	-1,64%	+33,06%	-2,35%	-11,95%	-8,48%



Source: ACEA

(*) Opel includes Vauxhall New Car Registrations



01. Europe

02. Italy

- | Market overview
- | Market highlights
- | New car registrations by brand
- | New car registrations by group
- | New car registrations by fuel type
- | New car registrations by segment

03. New car models launches in Italy

04. News on key industry trends



Italian Market – Variation of new car registrations 2022 vs 2021

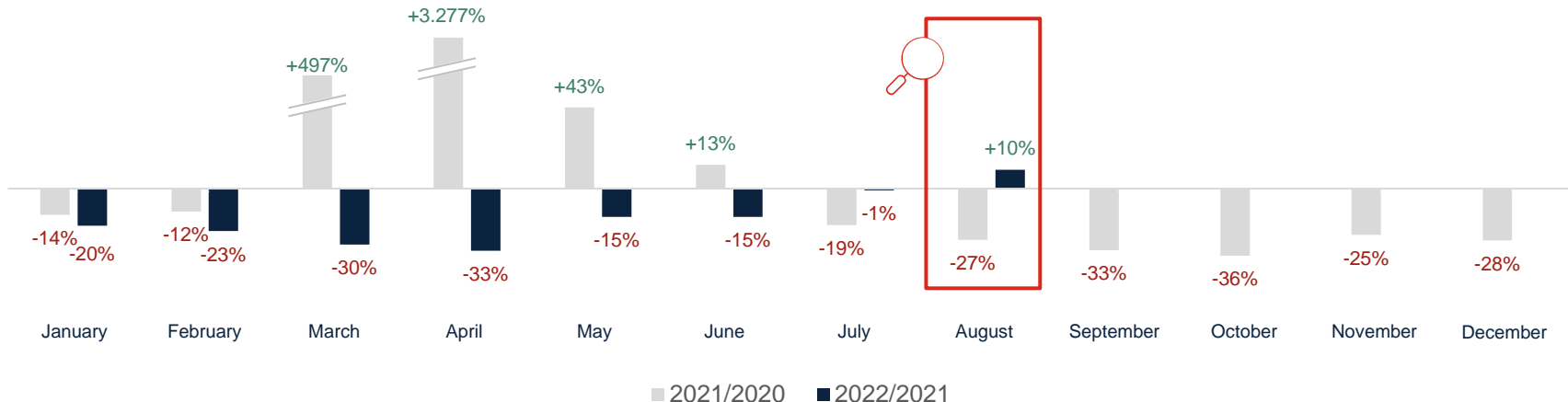
August 2022 Highlights

Since the beginning of the year **new registrations have fallen by 18,4%** compared to 2021 (around two hundred thousand fewer cars registered).

After 13 months in which new registrations decreased, compared to the same month of the previous year, August 2022 saw a **growth of 10%**.

This is a positive sign, but it is still too early to talk of a reversal of the industry trend, given the persistent problems that are affecting the market, leading to a **crisis both in demand**, due to **Ukraine war** and **pandemic effects**, and **in offer**, as a result of the slowdown in production linked to the **"shortage" of microchips and raw materials**.

The August volume growth can be seen as an effect of the **incentives** launched by the government, that mainly boosted hybrid vehicles (61-135 g/km CO₂), while there is no significant impact on BEVs. Regarding the **registrations** in terms of **geographical area**, the North and the Center registered a growth, while the South and the Islands continued to experience a decrease; considering the YTD results, the **Private and Business segments** continued their decline, even **Fleet** highlighted a decrease after two consecutive months of growth.



Italy | Market Overview

Italian Market – August 2022 vs August 2021

Italy New Car Registrations

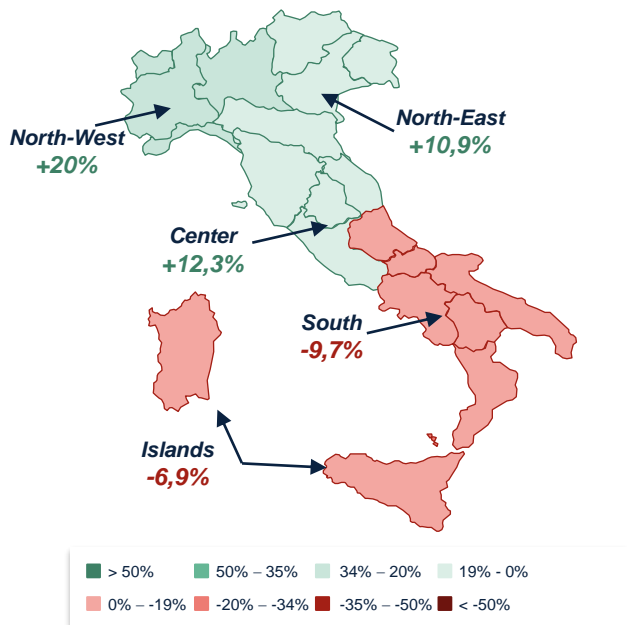
2021	64.767
2022	71.190

+9,9%



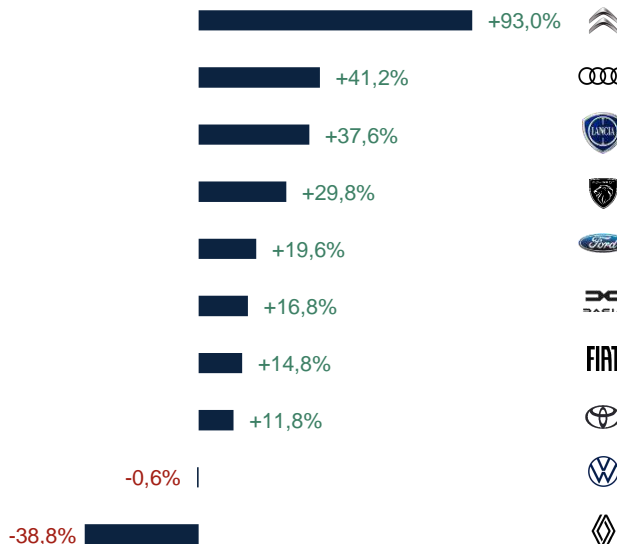
Δ% Volume 22/21 of New Car Registrations

% August 2022/ August 2021



Growth of Top 10 Brands by Volumes

Δ% August 2022/ August 2021



! Highlights

- In August 2022, the Italian market registered a **monthly growth**, after 13 months, mainly in the **North-West, North-East and Center** areas, while **South and Islands** experienced a **decline**
- August 2022 shows **growth for mass market brands**, with Citroen and Lancia registering the highest growth (+93,0% and +37,6%), while Audi as a premium brand recorded an increase of +41,2%
- Only two brands in the top 10, Volkswagen and Renault, registered a negative variation**, a sign of **recovery** compared to July, when six out of ten brands in the top 10 showed a decrease

Italy | Market Overview

Italian Market – August 2022 YTD vs August 2021 YTD

Italy New Car Registrations (YTD)

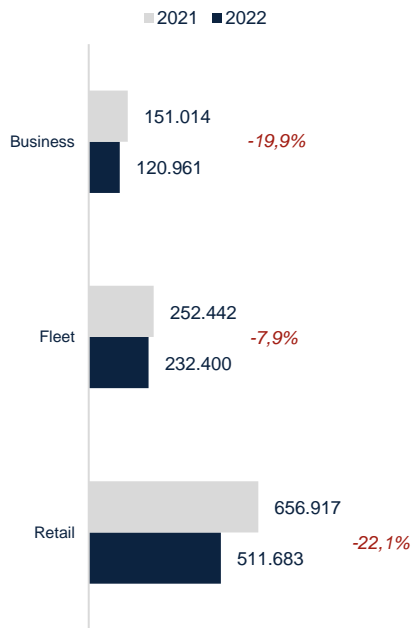
2021	1.060.373
2022	865.044

-18,4%



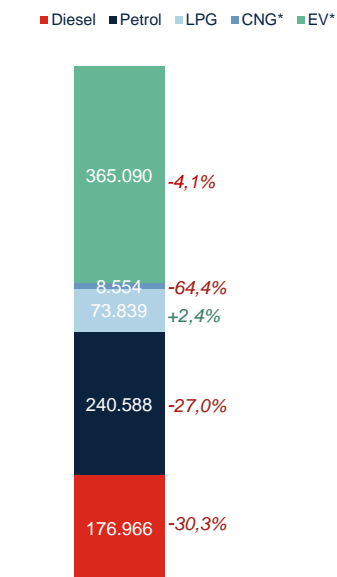
Analysis by “Customer Segment”

Registration YTD ‘22/’21



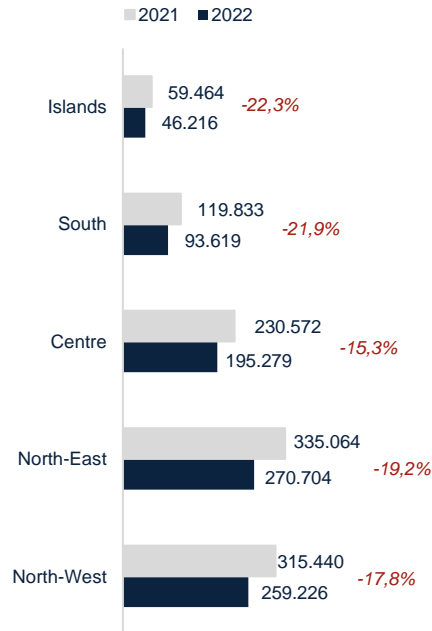
Analysis by “Fuel Type”

Registration YTD ‘22



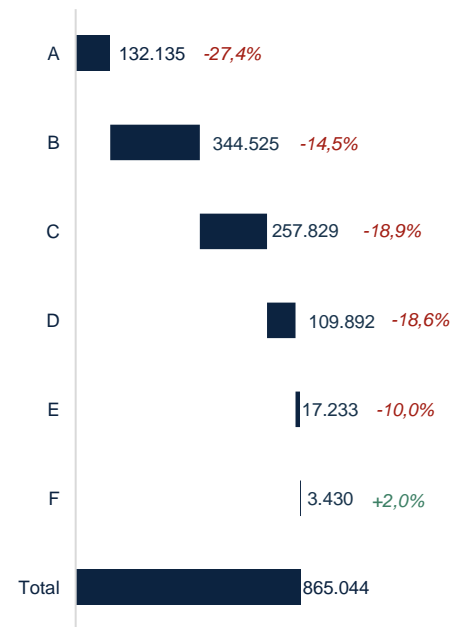
Analysis by “Geographical Area”

Registration YTD ‘22/’21



Analysis by “Car Segment”

Registration YTD ‘22/’21



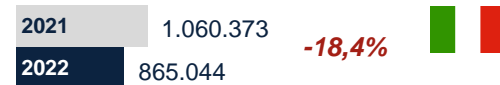
Source: UNRAE

(*) EV: Electric Vehicle (Hybrid and Electric); CNG: Compressed Natural Gas (Methane and Ethanol)

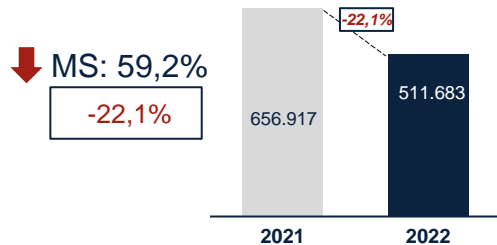
Italy | Market Highlights

Italian Market – Distribution channels – August 2022 YTD vs August 2021 YTD

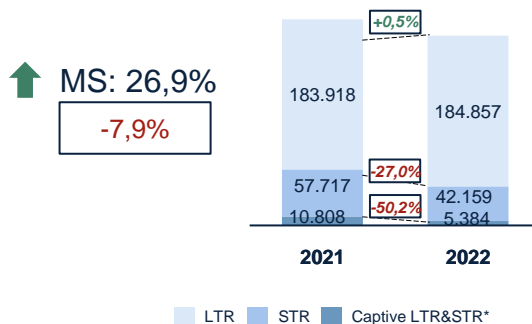
Italy New Car Registrations (YTD)



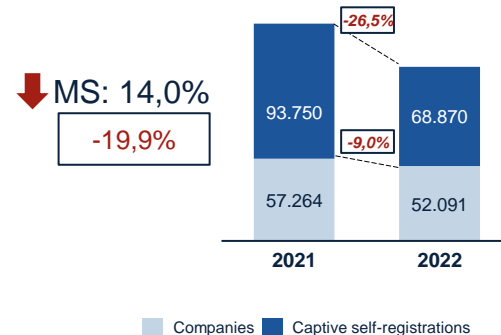
Retail (Private Customers)



Fleet (LTR, STR and Captive LTR&STR*)



Business (Company registrations**)



■ Compared to **August 2021 YTD**, in **2022**, **Retail** segment of the Italian market confirms the decrease of 2022 with -22,1% (-145.234 units sold lost) and a further decrease in its YTD Market Share with respect to August 2021 (59,2% in August 2022 vs. 62,0% in August 2021, - 2,8 p.p.)

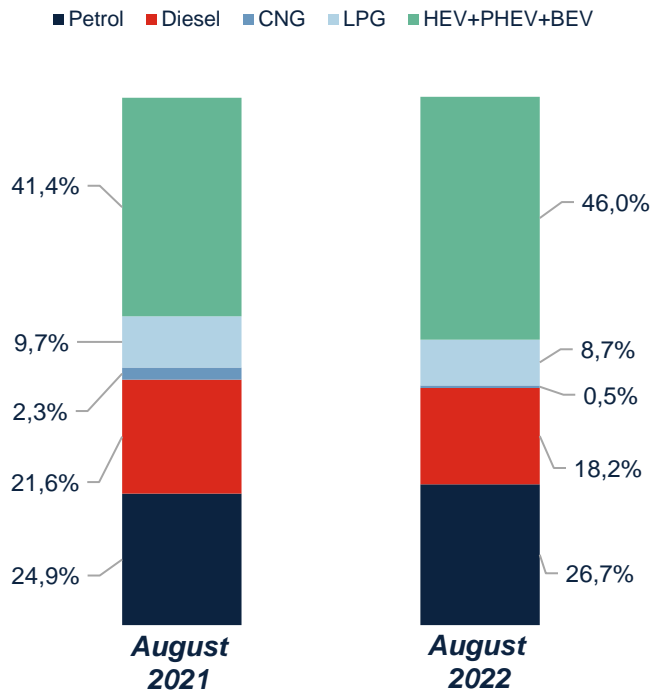
■ **Captive LTR&STR** (-50,2%) and **STR** (-27,0%) decrease in **August 2022 vs. 2021 YTD**, while **LTR** (+0,5%) registers a slight increase. The **Market share** of **Captive LTR&STR** (0,6% in August 2022 YTD vs 1,0% in August 2021 YTD) and **STR** (4,9% in 2022 vs 5,4% in 2021) also decreases, while **LTR** market share increase from 17,3% in August 2021 YTD to 21,4% in August 2022 YTD

■ The decrease of the **Business segment** registrations in **August 2022 vs. August 2021 YTD** was related **both** to the reduction of **Captive self-registrations** (-26,5% or 24.880 units less sold) and **Companies** registrations (-9,0% or 5.173 units less sold)

Market Share YTD increase / decrease August 2022 / August 2021 (YTD)
 Δ% Volume August 2022 / August 2021 (YTD)



“Fuel Type” mix evolution (Market Share)



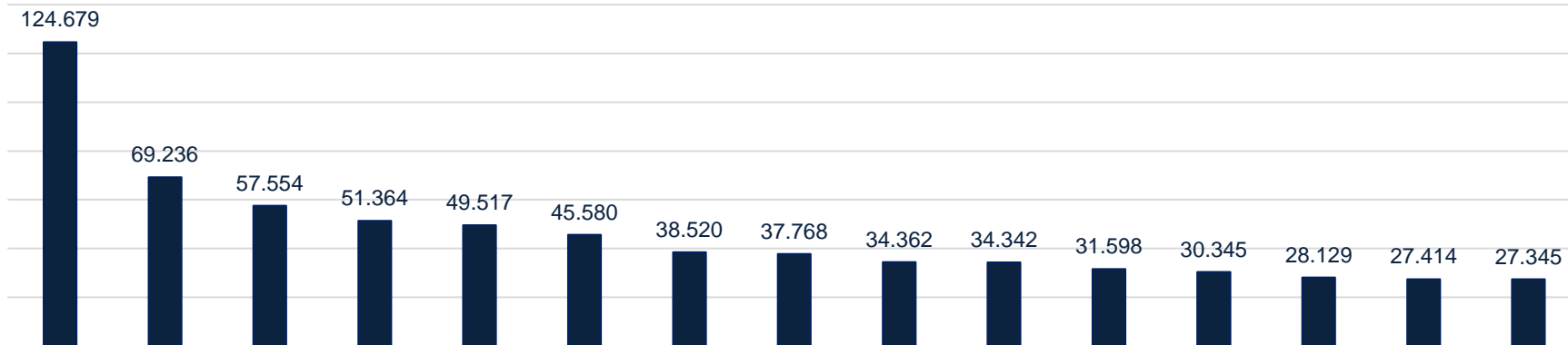
	HEV	PHEV	BEV
MS			
August '21	31,5%	5,0%	5,0%
MS			
August '22	39,0%	3,8%	3,2%
MS Delta			
August '22 vs. '21	+7,5 p.p.	-1,2 p.p.	-1,8 p.p.

- **The Market share of EVs continues to grow as in the past months**, although the shift from Diesel and Petrol to EVs is slower than in previous years.
- In August 2022, compared to 2021, **Diesel** is still registering a loss in market share (-3,4 p.p), while Petrol with respect to previous months shows a slight growth (+1,8 p.p).
- **EVs increased** their market share from 41,4% up to 46,0%, however, the EV trend is driven mainly by **mild hybrid vehicles** (HEVs), as a result of the incentives allocated by the government, while PHEVs and BEVs decreases their Market Shares, respectively -1,2 p.p. and -1,8 p.p.

Italy | New car registrations by brand



New car registrations by brand – August 2022 YTD (1/3)

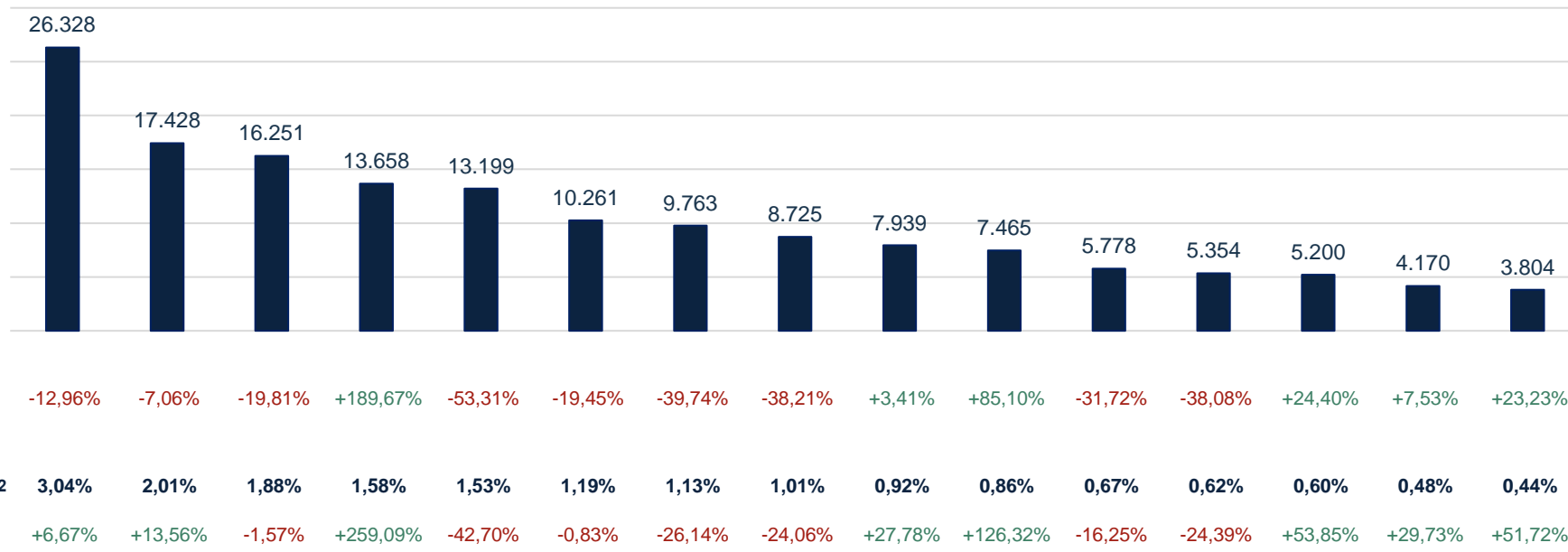


Δ Vol. 22/21	-24,21%	-25,32%	-5,66%	-17,25%	-24,55%	+19,05%	-23,48%	-27,10%	-20,73%	-26,76%	-25,14%	-18,69%	-18,65%	-15,14%	-6,20%
M.S. '22	14,41%	8,00%	6,65%	5,94%	5,72%	5,27%	4,45%	4,37%	3,97%	3,97%	3,65%	3,51%	3,25%	3,17%	3,16%
Δ M.S. 22/21	-7,09%	-8,47%	+15,65%	+1,54%	-7,59%	+45,98%	-6,32%	-10,63%	-2,93%	-10,18%	-8,29%	-0,28%	-0,31%	+3,93%	+14,91%

Italy | New car registrations by brand



New car registrations by brand – August 2022 YTD (2/3)

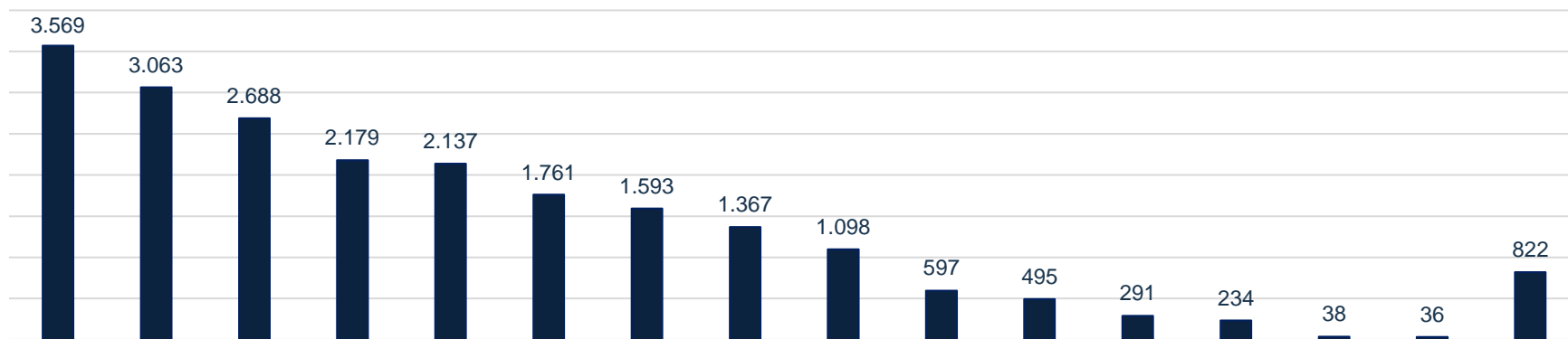


Source: UNRAE

Italy | New car registrations by brand



New car registrations by brand – August 2022 YTD (3/3)



Δ Vol. 22/21	-	-32,70%	-22,15%	-31,37%	-	-38,60%	-49,48%	+22,27%	-28,28%	-4,33%	+13,79%	-50,76%	+5,41%	-93,54%	+5,88%	+177,70%
M.S. '22	0,41%	0,35%	0,31%	0,25%	0,25%	0,20%	0,18%	0,16%	0,13%	0,07%	0,06%	0,03%	0,03%	0,00%	0,00%	0,10%
Δ M.S. 22/21	+1.950,0%	-18,60%	-6,06%	-16,67%	+2.400,0%	-25,93%	-40,00%	+45,45%	-7,14%	+16,67%	+50,00%	-50,00%	+50,00%	-100,00%	n.a.	+233,33%

Italy | New car registrations by group



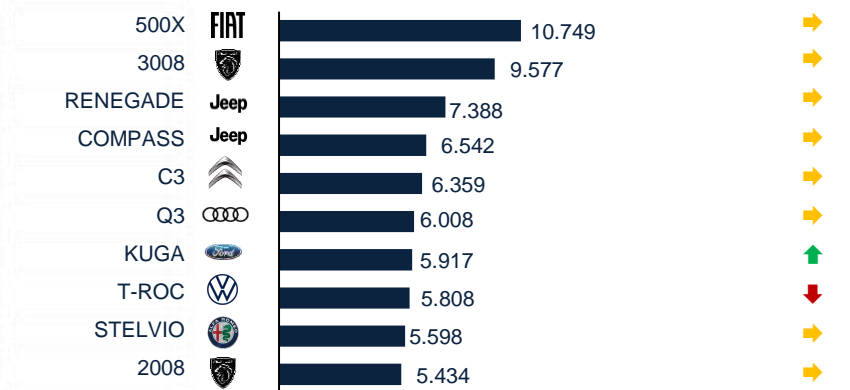
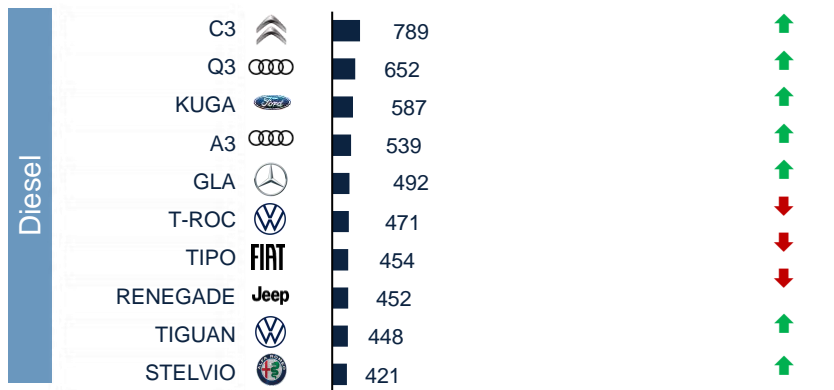
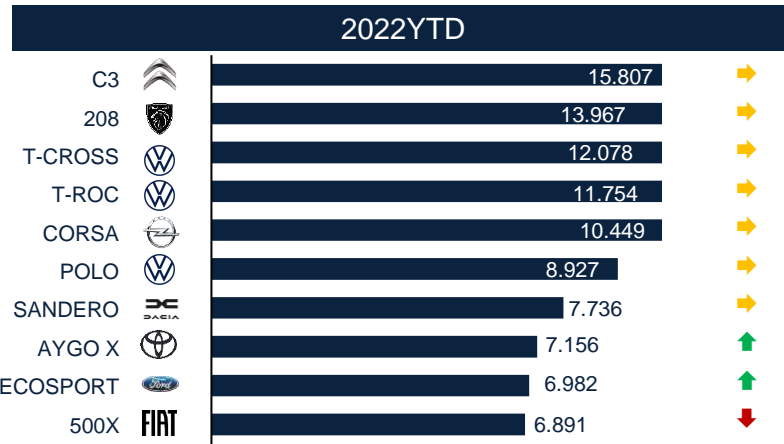
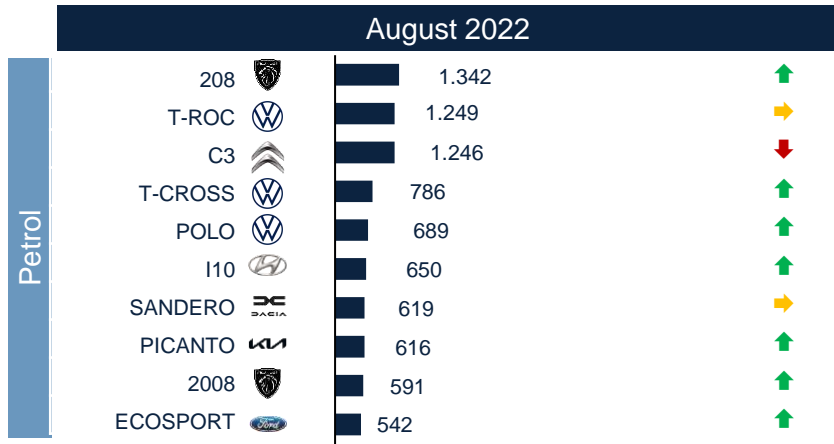
New car registrations by group – Top 15 – August 2022 YTD

	Group	Brand	Volume	Δ% Volume '22 vs '21	Market Share (%)
1	Stellantis		319.180	-22,86%	36,9%
2	Volkswagen		137.311	-22,33%	15,9%
3	Renault		83.348	-7,49%	9,6%
4	Toyota		59.733	-6,93%	6,9%
5	Ford		51.364	-17,25%	5,9%
<i>Top 5: 75,2%</i>					
6	BMW		40.606	-18,88%	4,7%
7	Mercedes-Benz		31.192	-20,29%	3,6%
8	Kia		27.345	-6,20%	3,2%
9	Hyundai		26.328	-12,96%	3,0%
10	Nissan		17.428	-7,06%	2,0%
<i>Top 10: 91,7%</i>					
11	Suzuki		13.199	-53,31%	1,5%
12	DR Motor		13.658	+189,67%	1,6%
13	Volvo		8.725	-38,21%	1,0%
14	Jaguar – L.R.		6.947	-41,13%	0,8%
15	Mazda		5.778	-31,72%	0,7%

Italy | New car registrations by fuel type



New car registrations by fuel type – Top 10 – Petrol and Diesel



Source: UNRAE

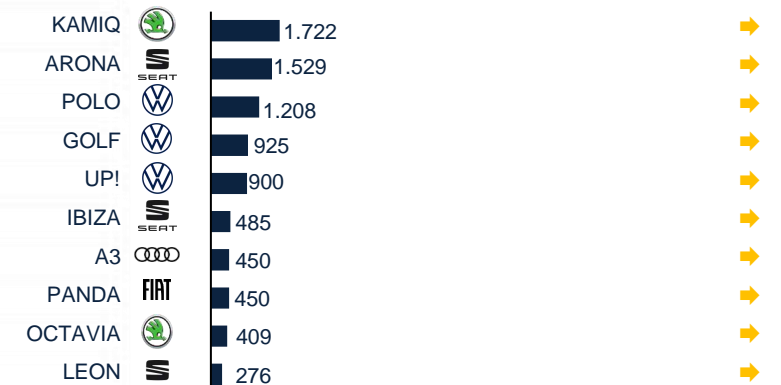
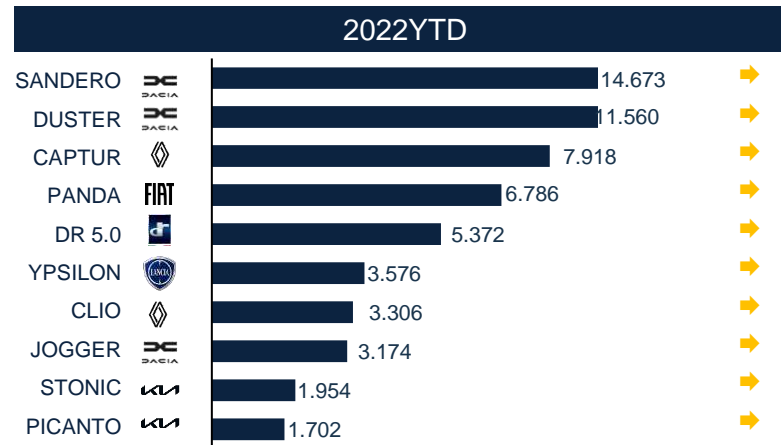
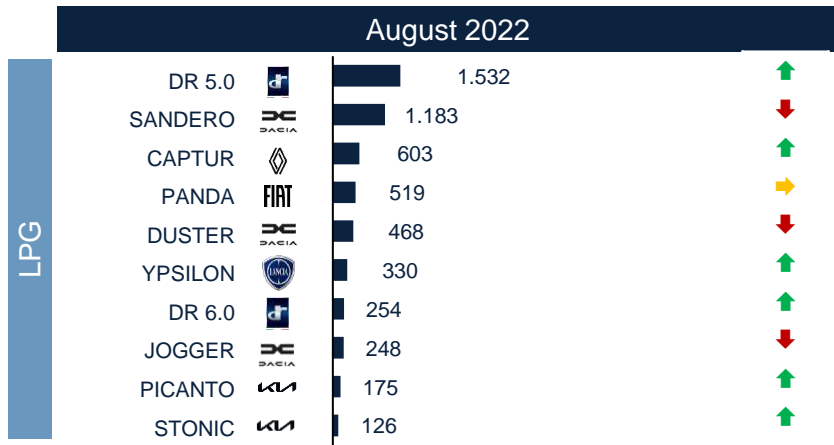


Ranking variation compared to previous period

Italy | New car registrations by fuel type



New car registrations by fuel type – Top 10 – LPG and CNG



Source: UNRAE

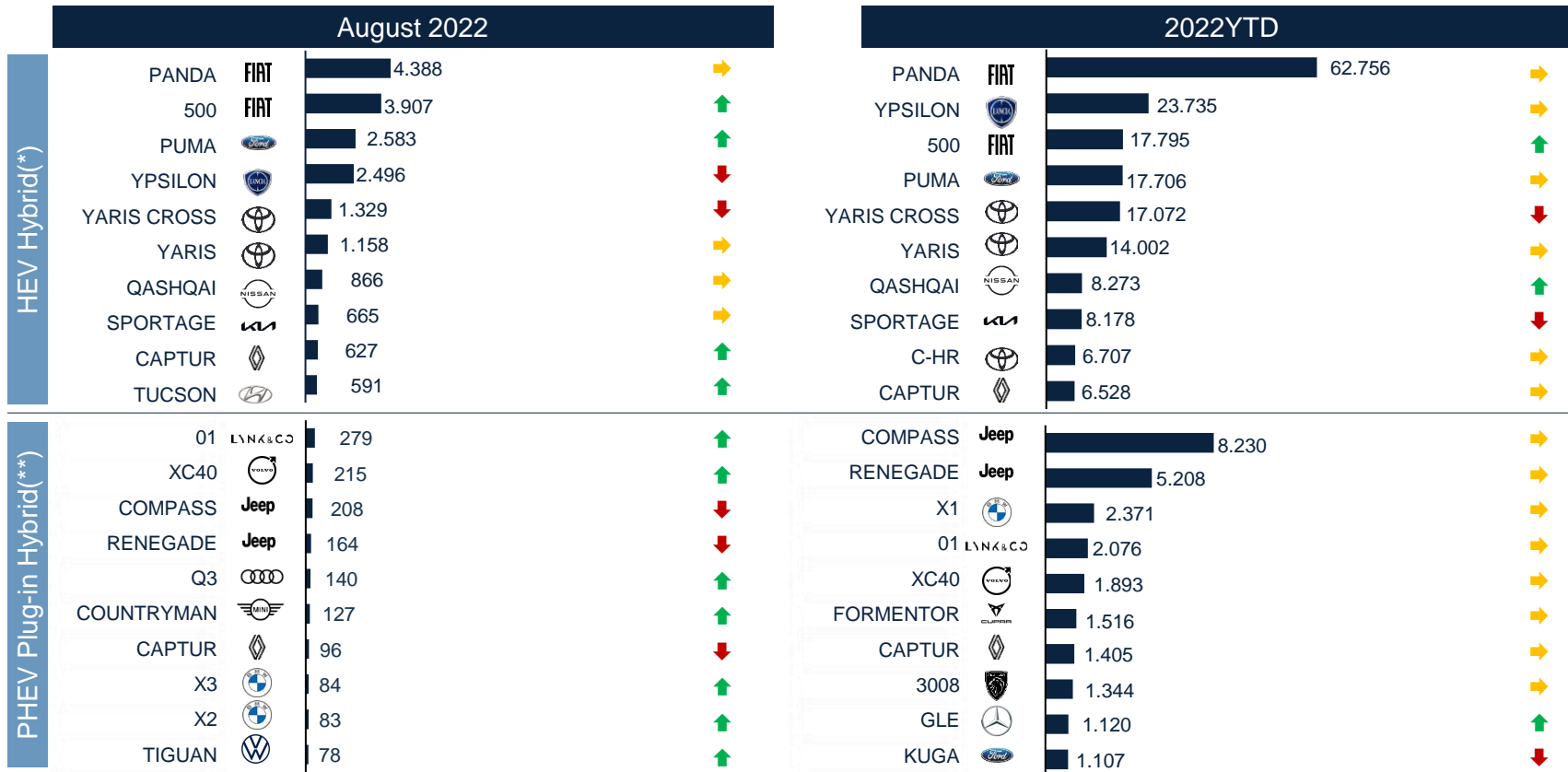


Ranking variation compared to previous period

Italy | New car registrations by fuel type



New car registrations by fuel type – Top 10 – Hybrid (HEV and PHEV)



Source: UNRAE

(*) Hybrid Electric Vehicle (HEV), (**) Plug-in Hybrid Electric Vehicle (PHEV)

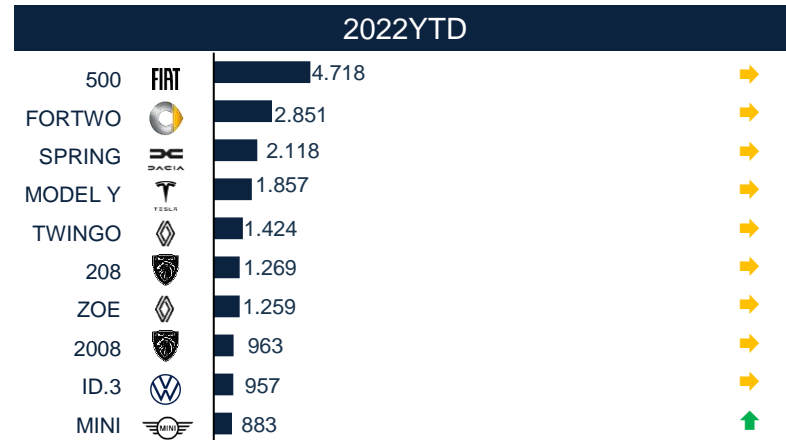


Ranking variation compared to previous period

Italy | New car registrations by fuel type



New car registrations by fuel type – Top 10 – Pure Electric (BEV)

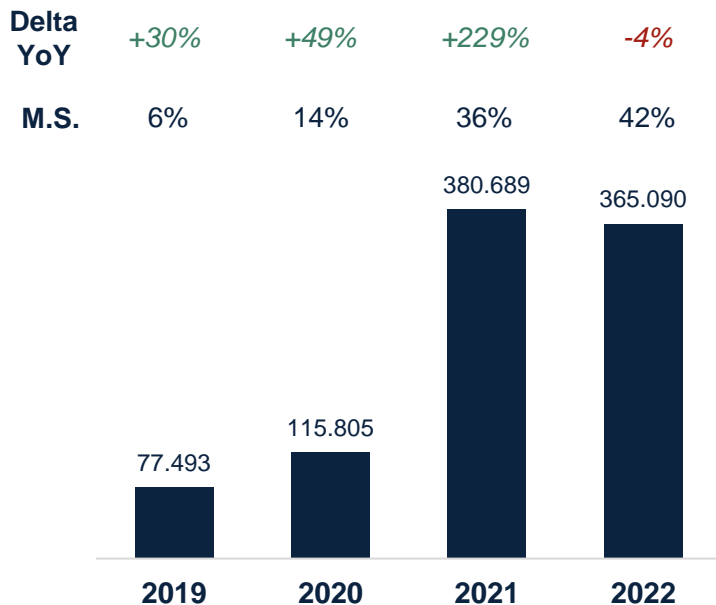


Italy | New car registrations by fuel type

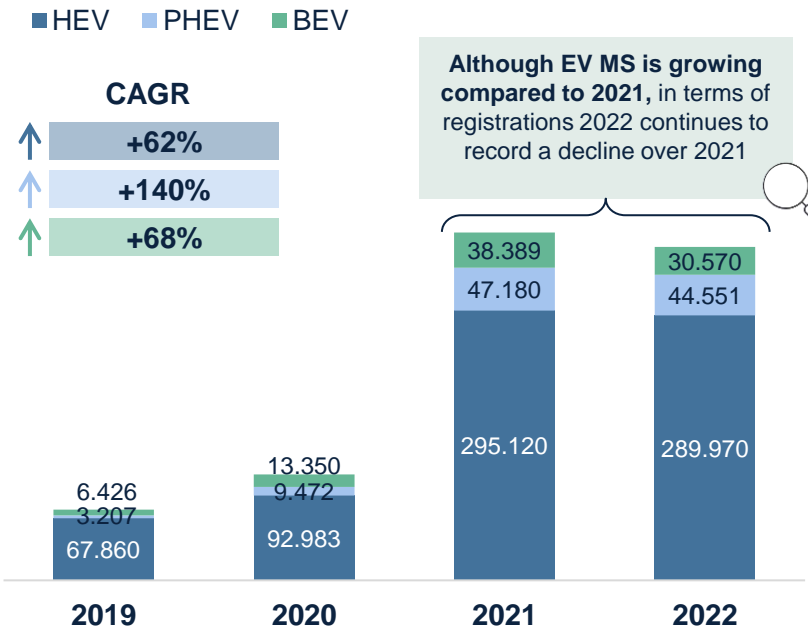


New car registrations of Hybrid vs Pure Electric vehicles

EV Registrations Trend August '22 YTD



HEV*, PHEV* and BEV** Vehicles Trend August '22 YTD



Italy | New car registrations by segment



Overview of new car registrations by segment

Segments Growth in Market Share*

A
«Utility/City»



-1,9 p.p.

D
«Executive»



0 p.p.

B
«Supermini»



+1,8 p.p.

E
«Luxury»



+0,2 p.p.

C
«Medium»



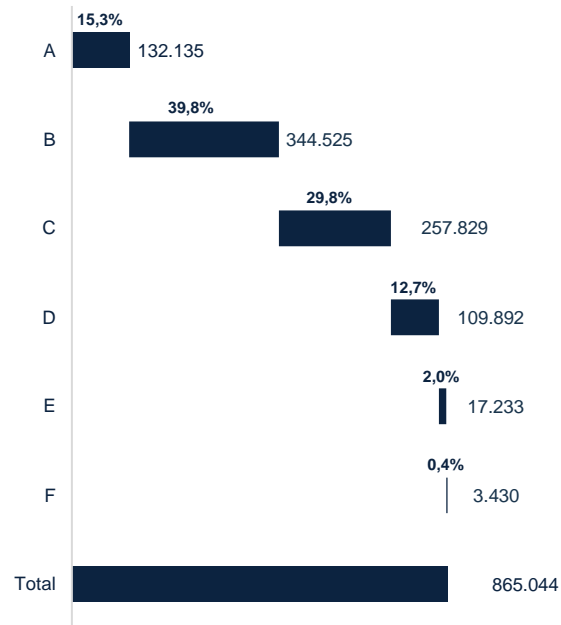
-0,2 p.p.

F
«Ultra Luxury»



+0,1 p.p.

Market Share and Volume**

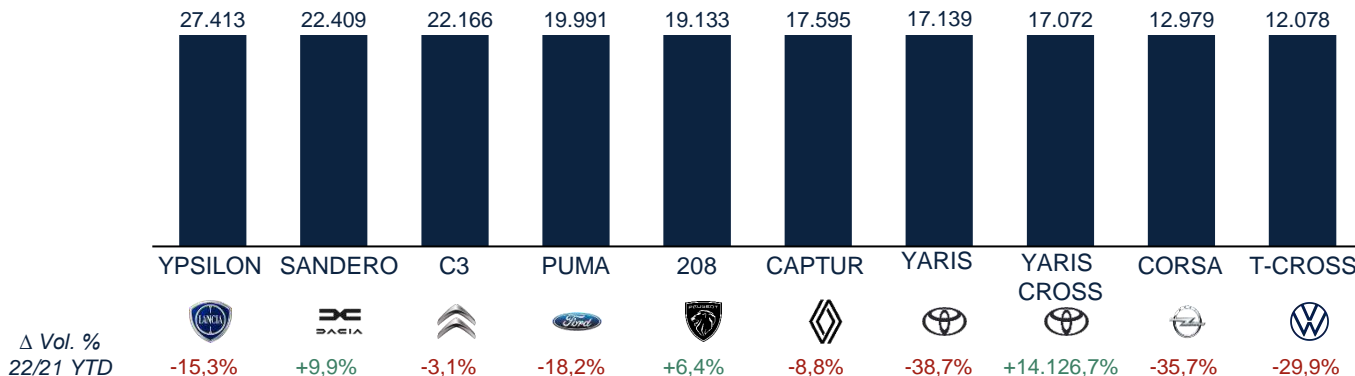
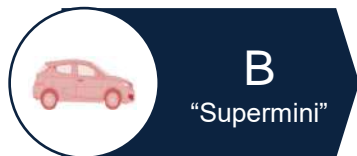
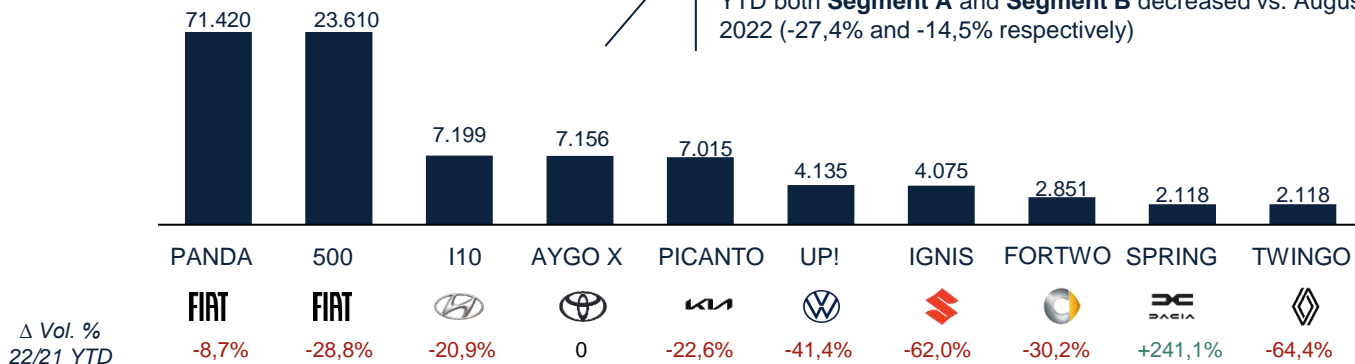


Italy | New car registrations by segment



Segment A and Segment B – Top 10 – August 2022 YTD

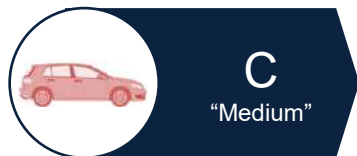
In terms of **MS**, respectively vs August 2021 YTD, **Segment A** registered a decrease (-1,9 p.p.) while **Segment B** recorded an increase (+1,8 p.p.). Considering the volumes, in August 2022 YTD both **Segment A** and **Segment B** decreased vs. August 2022 (-27,4% and -14,5% respectively)



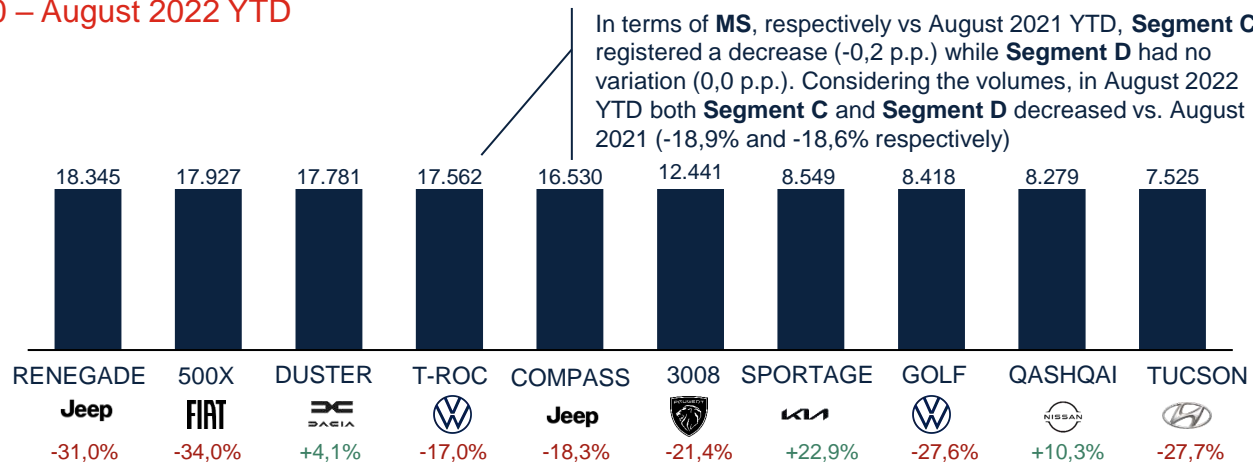
Italy | New car registrations by segment



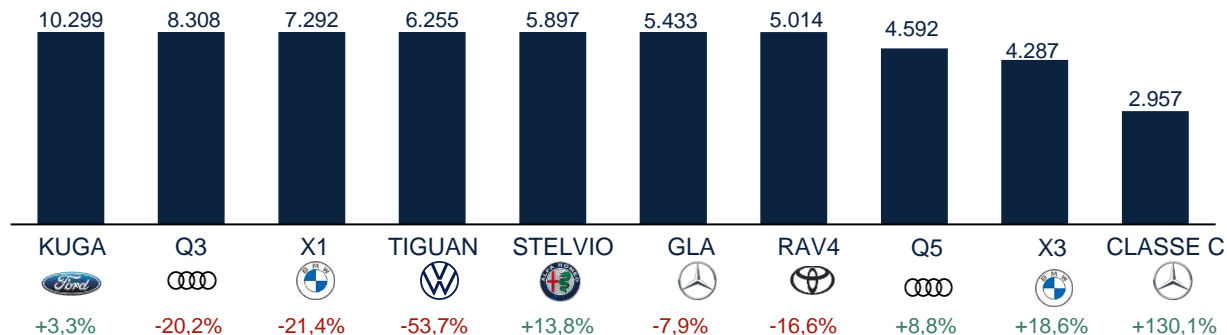
Segment C and Segment D – Top 10 – August 2022 YTD



Δ Vol. %
22/21 YTD



Δ Vol. %
22/21 YTD



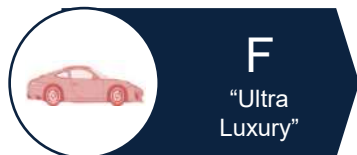
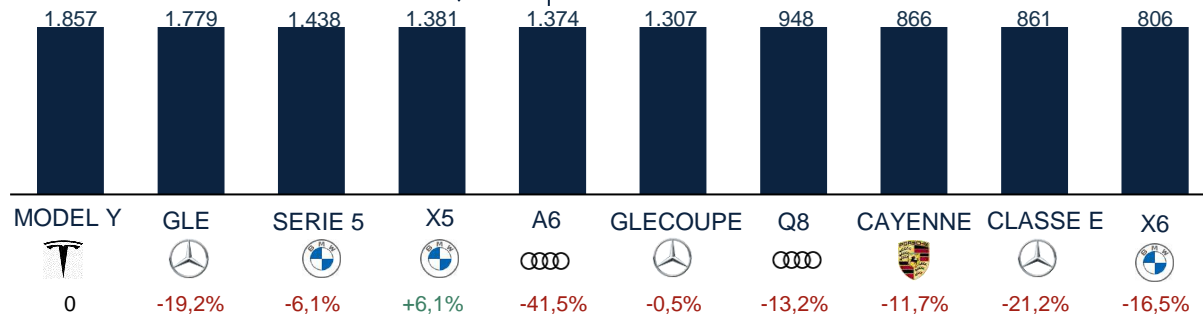
Italy | New car registrations by segment



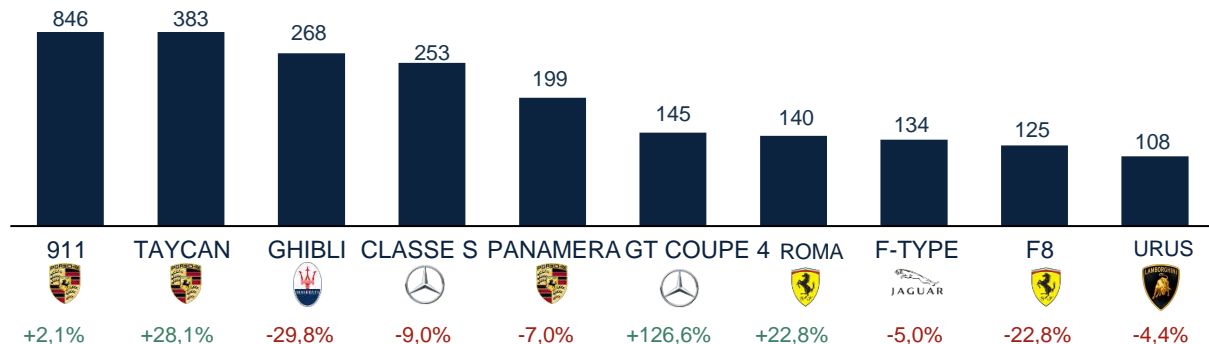
Segment E and Segment F – Top 10 – August 2022 YTD



Δ Vol. %
22/21 YTD



Δ Vol. %
22/21 YTD





01. Europe

02. Italy

03. New car models launches in Italy

04. News on key industry trends

New Car Models Launches in Italy

New models launch per brand – Roadmap 2022 (1/3)

	A			B		C		D			F			H	
Jan				Serie 2 Coupé 								Fiesta 			
Feb			A8 	Serie 2 Active T 		Born 		5.0 		812 Competizione 			HR-V 		
Mar					C5 Aircross 		Jogger 			296 GTB 	Tipo Cross SW 	Focus 			
Apr									DS7 Crossback 						
May															
Jun	Tonale 														
Jul															
Aug															
Sep				X7 										Civic 	
Oct		DBX Hybrid 		X1 							Panda 	Ranger 			
Nov				M2 										Ioniq 5 77kWh 	
Dec		DBX707 	Q6 e-tron 	ix1 										Ioniq 6 	



Source: Quattroruote, Motor1

- Launch Concluded
- Launch Postponed
- Launch Anticipated

- Commercial Launch of New Model
- Facelift / Technical Update
- (P) Premiere

New Car Models Launches in Italy

New models launch per brand – Roadmap 2022 (2/3)

	I	J	K	L	M	N								
Jan				Sportage ✓						Mazda 2 ✓	EQB ✓			
Feb		I-Pace ✓						NX ✓						
Mar							Range Rover ✓			Mazda 2 Hybrid ✓				
Apr										CX-60 ✓	SL ✓			
May			Renegade ✓								EQE ✓			
Jun			Cherokee 4xe ✓					RX ✓	Grecale ✓					Qashqai E-power ✓
Jul														Ariya ✓
Aug														
Sep											AMG GT 63 S E			X-Trail →
Oct											GLC			
Nov					Aventador			RZ				Countryman		
Dec					Urus Evo →									

- ✓ Launch Concluded
- Launch Postponed
- ← Launch Anticipated

- Commercial Launch of New Model
- Facelift / Technical Update
- (P) Premiere

New Car Models Launches in Italy

New models launch per brand – Roadmap 2022 (3/3)

	O	P	R	S	S	T	V
Jan						S-Cross	ID 5
Feb	Astra	308 SW	Macan T	Megane E-Tech		Forester	Taigo
Mar	Astra Sports T.		718 Cayman GT4RS		Karoq		T-Roc
Apr							
May						GR86	
Jun							
Jul							
Aug							
Sep					Enyaq Coupé	Korando E-Motion	
Oct					X200	Solterra	Corolla Cross
Nov							Id Buzz
Dec					J100	Cybertruck	BZ4x
							XC20

- Launch Concluded
- Launch Postponed
- Launch Anticipated

- Commercial Launch of New Model
- Facelift / Technical Update
- (P) Premiere



Source: Quattroruote, Motor1



01. Europe

02. Italy

03. New car models launches in Italy

04. News on key industry trends

News on key industry trends

5 key trends are expected to push the evolution of the automotive industry. For each one in the following slides there is a selection of main news published from 20/07/22 to 15/09/2022



Sustainability

Increasing OEMs focus on the reduction or neutralization of environmental externalities along the automotive value chain



Digitalization

Towards a seamless online-offline customer journey with an increasing direct role of the OEM



Mobility Services

New emerging models (MaaS) of car usership to meet new customer mobility needs and behaviors are transforming OEMs' strategies



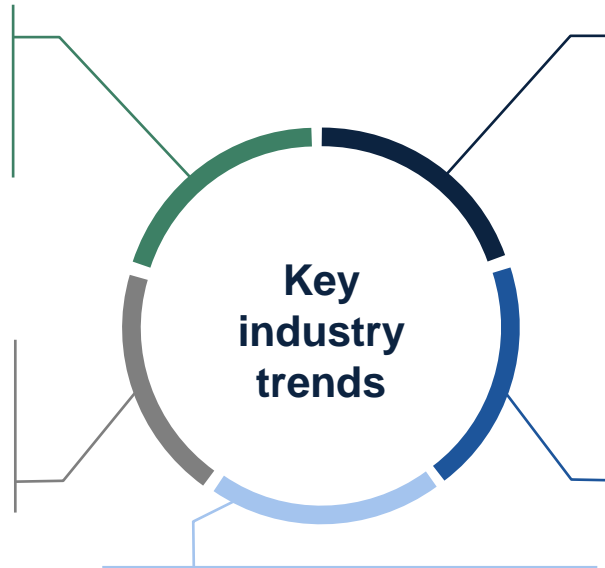
Electrification

Car parc evolution towards electric (full and hybrid) vehicles and creation of a new ecosystem based on EV needs



Connectivity

Connected cars are changing the way to interact with customers and opening new business streams related to data utilization



News on key industry trends

Digitalization



Stellantis, BMW and Mercedes: yes, to the "agency" model

The automotive world is changing, and with it the way cars are sold. More and more automotive brands and groups are migrating to an "agency" model, with either a direct sales system or a hybrid approach to customer (...)

<https://www.formulapassion-it.cdn.ampproject.org/c/s/www.formulapassion.it/automoto/mondoauto/stellantis-bmw-e-mercedes-si-al-modello-agenzia-626648.html/amp>

A virtual car showroom: Italy's oldest Mercedes dealership group enters the metaverse

Trivellato introduces a virtual showroom in the metaverse reachable through a simple link inserted directly on the homepage of the site; it allows for an emotional and immersive user experience built on augmented reality (...)

<https://forbes.it/2022/07/20/un-autosalone-virtuale-il-gruppo-della-piu-antica-concessionaria-mercedes-ditalia-entra-nel-metaverso/>



News on key industry trends



Electrification (1/2)

Toyota investing \$5.6 billion to build EV batteries

Toyota announced plans Wednesday to invest \$5.6 billion in new plants to build electric vehicle batteries in Japan and the United States. But unlike other automakers who are going all-in on EVs, Toyota said it's still not convinced that's the best path forward (...)

<https://edition.cnn.com/2022/08/31/business/toyota-ev-battery-plant/index.html#:~:text=Toyota%20said%20the%20plant%20will,US%2Dmade%20EV%20battery%20capacity.>

Lidl rents its electric car for 222 euros a month: mile-long lines to grab one

The giant, offers a 100% electric car, low cost, which can be one's own, only by subscription. The amount to be paid monthly is minimal, but it allows you to have at your disposal 24 hours a day a complete, environmentally friendly car (...)

<https://www.motori.news/lidl-affitta-la-sua-elettrica-per-222-euro-al-mese-file-chilometriche-per-accaparrarsene-una-76375.html>

Nio wants to take over Europe with battery swap?

Nio, which from September will start up a plant in Pest, the eastern part of the capital Budapest, dedicated not to cars but to "energy products", specifically components for battery swap stations (...)

<https://insideevs-it.cdn.ampproject.org/c/s/insideevs.it/news/601588/nio-fabbrica-europa-ungheria-battery-swap/amp/>



News on key industry trends

Electrification (2/2)



E.On to set-up 2.000 high power charging stations by 2024

Energy company E.On plans to install 2,000 ultra-rapid charging stations across Europe by the end of 2024. The German utility joins forces with Alpitronic to provide HPC equipment. Their plans reach beyond 2024 (...)

<https://www.electrive.com/2022/08/04/e-on-to-set-up-2000-high-power-charging-stations-by-2024/>

Electric cars, here are the rules for motorways: “100 kW columns and at least two suppliers”

The long wait is over: the Transport Regulatory Authority (Art) has issued a resolution for the “definition of the tender schemes relating to the tenders to which the motorway concessionaires are required for the assignment (...)

<https://www.archynewsy.com/electric-cars-here-are-the-rules-for-motorways-100-kw-columns-and-at-least-two-suppliers/>



News on key industry trends

Connectivity



TomTom to power Hyundai Motor Group with Maps and Traffic

TomTom (TOM2), the trusted geolocation technology specialist, announced today that its maps and real-time traffic data have been chosen by Hyundai Motor Group (HMG) to support its entire vehicle lineup in Europe (...)

<https://www.hyundai.news/eu/articles/press-releases/tomtom-to-power-hyundai-with-maps-and-traffic.html>

Smart Roads: the A1 becomes Italy's first smart road

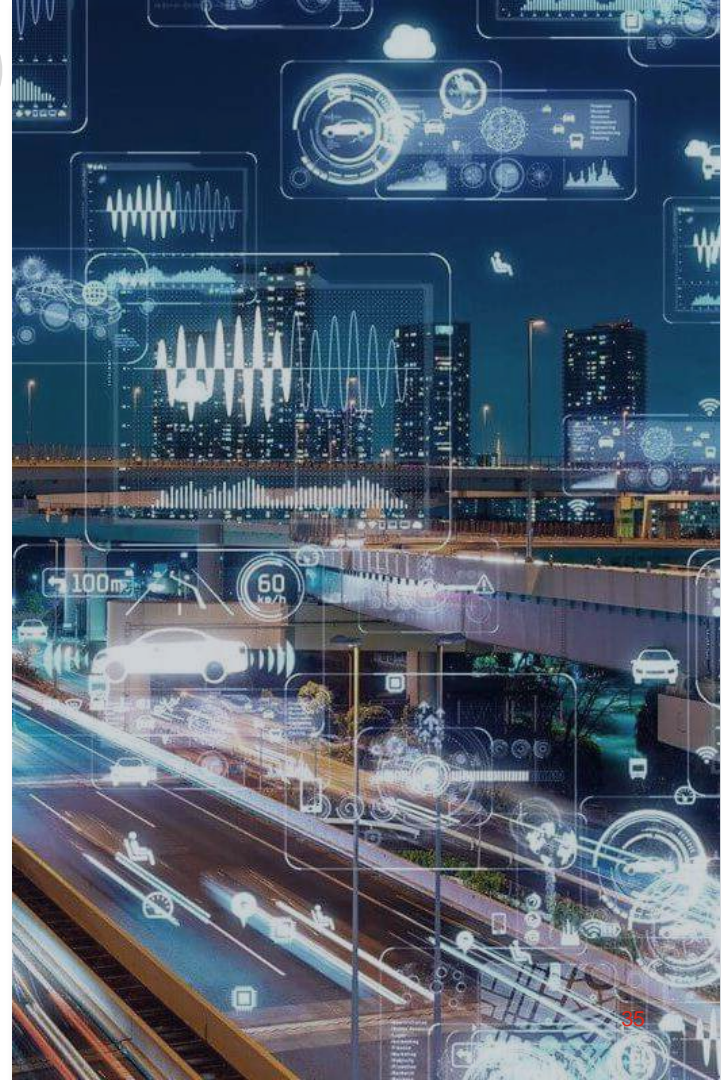
The first concrete application of smart roads in Italy is on the A1. A total of 52 km wired by Movyon to be able to build a real-time dialogue between car and infrastructure to improve safety while driving (...)

https://www.fleetmagazine.com/smart-roads-la-a1-prima-strada-intelligente-ditalia/?utm_source=linkedin

BMW Group introduces Plug & Charge function and is the first manufacturer to integrate multiple charging contracts in the car

From mid-2023, a Plug&Charge function will be available in the first BMW models, enabling customers to charge electricity at public charging points without having to use a charging card or app (...)

<https://www.automotiveworld.com/news-releases/charging-without-an-app-and-card-bmw-group-introduces-plug-charge-function-and-is-the-first-manufacturer-to-integrate-multiple-charging-contracts-in-the-car/>



News on key industry trends



Mobility Services (1/2)

Bari, Florence and Turin: new lead cities for the Mobility as a Service for Italy (MaaS) project

Bari, Florence and Turin will be the new cities to test innovative mobility services Mobility as a Service for Italy (MaaS). In fact, the final ranking list has been published for the MaaS project, in which 10 metropolitan city capitals participated (...)

<https://innovazione.gov.it/notizie/articoli/bari-firenze-e-torino-nuove-citta-capofila-per-il-progetto-mobility-as-a-service/>

Ikea experiments with carpooling in 6 countries, including Italy: how employees share cars

IKEA has launched an international carpooling program in partnership with Liftango to accelerate its sustainability goals. The company aims to reduce greenhouse gas emissions from its value chain by 50 percent by 2030 (...)

https://www.fleetmagazine.com/ikea-carpooling-italia/?utm_source=linkedin

Leasys Rent, the Recharge app arrives for sharing charging columns

Charging electric cars will become easier thanks to the arrival of the Recharge application promoted by Leasys Rent and created in collaboration with Bosch. The company of the FCA Bank Group, has developed a new app for opening its electric charging (...)

<https://www.breakinglatest.news/business/leasys-rent-the-recharge-app-arrives-for-sharing-charging-columns/>



News on key industry trends

Mobility Services (2/2)



"Ddl Concorrenza" approved: new procedures for contracting out highway columns

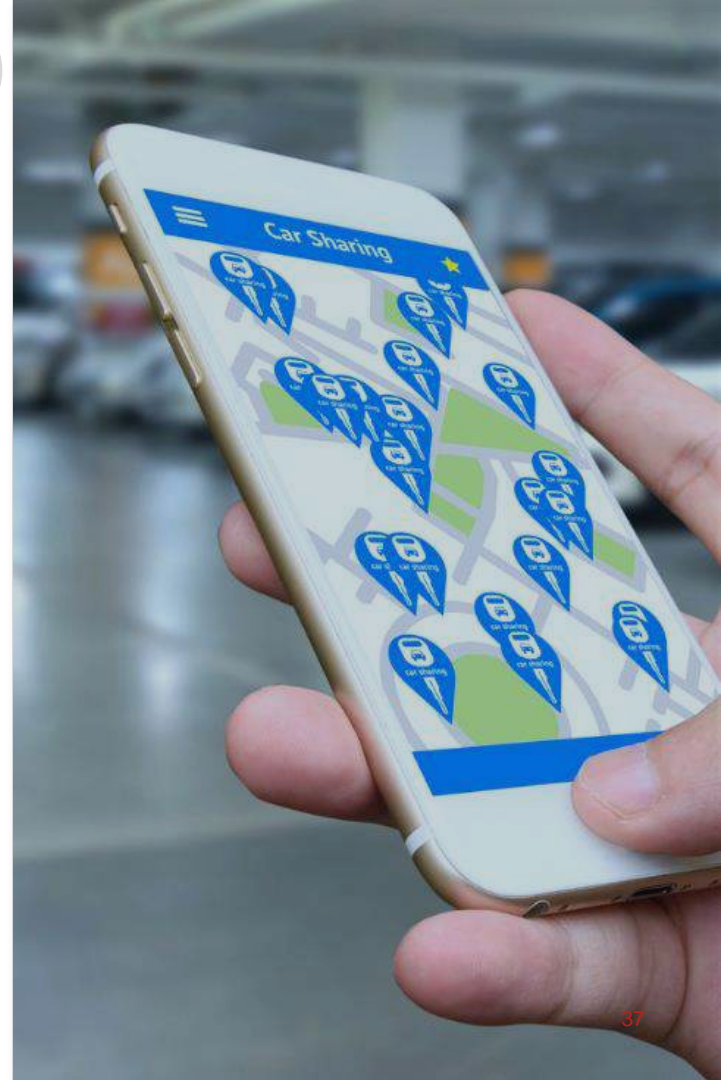
The government finally approved the "Ddl Concorrenza", a measure related to the "PNRR" by which the regulations for the allocation of concessions related to the installation of charging stations on the highway network are also amended (...)

<https://e-ricarica.it/approvato-il-ddl-concorrenza-nuove-procedure-per-appaltare-le-colonnine-in-autostrada/>

Electric rental, Arval Italy chooses Hello Mobility for charging

Arval Italy takes another step toward electrifying its fleet by integrating the Hello Mobility charging service. Now all you need is the card and the app to have, included in the rental, even the charging costs of your electric or plug-in hybrid car (...)

<https://elettromagazine.it/emobility/noleggio-elettrico-arval-italia-app-ricarica-hello-mobility/>



News on key industry trends

Sustainability



BMW Group to use innovative round BMW battery cells in NEUE KLASSE from 2025

The BMW Group is convinced that powerful, innovative, sustainably-produced battery cells will be key to the success of individual electromobility in the future. The company is set to launch a new era of e-mobility from 2025 (...)

<https://www.automotiveworld.com/news-releases/more-performance-co2-reduced-production-significantly-lower-costs-bmw-group-to-use-innovative-round-bmw-battery-cells-in-neue-klasse-from-2025-2/>

Photovoltaics with charging: Koelliker Group and Ferrari make moves

Pensiline with photovoltaics and EV charging stations: the Koelliker Group and Ferrari are on the move. Koelliker Group sets its sights on sustainable mobility and signs an agreement with Emeren to develop an electric mobility infrastructure in Italy (...)

<https://www.vaielettrico-it.cdn.ampproject.org/c/s/www.vaielettrico.it/fotovoltaico-con-ricarica-si-muovono-gruppo-koelliker-e-ferrari/?amp=1>

Thank you.

Andrea Ingallinera

Partner

andrea.ingallinera@mail-bip.com

cell. +39 335 684 2775

Gerardo Ferracane

Partner

gerardo.ferracane@mail-bip.com

cell. +39 334 664 4504

Business Integration Partners S.p.A.

Piazza San Babila 5

20122 Milano

www.bipconsulting.com

HERE TO DARE

Fabrizio Arena

Partner

fabrizio.arena@mail-bip.com

cell. +39 335 123 2387

Massimiliano Tortorella

Principal

massimiliano.tortorella@mail-bip.com

cell. +39 334 620 9636

